IN THE ENFORCEMENT COMMITTEE ESTABLISHED IN TERMS OF SECTION 10(3) OF THE FINANCIAL SERVICES BOARD ACT, 97 OF 1990

CASE NO: EC 27/2017

In the matter of:

THE REGISTRAR OF LONG-TERM INSURANCE

First Applicant

FINANCIAL SERVICES BOARD

Second Applicant

and

ASSUPOL LIFE LIMITED

Respondent

ORDER

In terms of section 6B(7)(b) of the Financial Institutions (Protection of Funds) Act, No. 28 of 2001 and with due consideration to the settlement agreement attached marked annexure "A", I hereby determine that the Respondent contravened section 49 of the Long-term Insurance Act No.52 of 1998 and Rules 16.1(c)(iii) and (v) of the Policyholder Protection Rules (Long-Term Insurance), 2004 issued in terms of section 62 of the Long-term Insurance Act, No.52 of 1998,

I hereby impose a penalty of R500 000 (five hundred thousand rand), inclusive of costs, to be paid within 7 days from the date of this order.

The terms and conditions of the settlement agreement are incorporated and made an order of the Enforcement Committee.

Signed at Durban on the 137H day of April 2017.

Mr E A Moolla

Deputy Chairperson of the Enforcement Committee

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IN THE PROCEEDINGS BEFORE THE ENFORCEMENT COMMITTEE ESTABLISHED IN TERMS OF SECTION 10(3) OF THE FINANCIAL SERVICES BOARD ACT, NO. 97 OF 1990

CASE NO: EC 27/2017

In the matter of:

THE REGISTRAR OF LONG-TERM INSURANCE

First Applicant

FINANCIAL SERVICES BOARD

Second Applicant

and

ASSUPOL LIFE LTD

Respondent

SETTLEMENT AGREEMENT IN TERMS OF SECTION 6B(7)(a) OF THE FINANCIAL INSTITUTIONS (PROTECTION OF FUNDS) ACT, NO. 28 OF 2001

PARTIES TO THE AGREEMENT

- The First Applicant is the Registrar of Long-term Insurance.
- The Second Applicant is the Financial Services Board (FSB), a juristic person established in terms of section 2 of the Financial Services Board Act, No. 97 of 1990. The functions of the FSB are inter alla to supervise and enforce compliance with the laws relating to financial institutions and in particular the conduct of longterm insurance business.

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The First and Second Applicants are represented by Mr Jonathan Ian Dixon in his
capacity as the Deputy Registrar of Long-term Insurance and as the Deputy
Executive Officer for Insurance.

and

4. The Respondent is Assupol Life Limited, a public company registered and incorporated in accordance with the company laws of the Republic of South Africa bearing the registration number 2010/025083/06. The Respondent's registered office is situated at 308 Brooks street, Menio Park, Pretoria. The Respondent is herein represented by Mr CJ van Dyk, an acting executive director of the Respondent, and the acting Chief Executive Officer of Assupol Holdings Limited, the holding company of the Respondent, who warrants that he is duly authorised by the Respondent to enter into and sign this agreement on its behalf.

WHEREAS

- The First Applicant is of the opinion that the Respondent contravened section 49
 of the Long-term Insurance Act, No. 52 of 1998 (the Act) and Rules 16.1(c) (iii),
 and (v) of the Policyholder Protection Rules (Long-term Insurance), 2004
 (hereafter referred to as the PPR's).
- The Respondent wishes to enter into a settlement agreement with the First Applicant as contemplated in section 6B(7)(a) of the Financial Institutions (Protection of Funds) Act, No 28 of 2001 ("the FI Act").

NOW THEREFORE IT IS AGREED AS FOLLOWS

- The Respondent was at all relevant times registered as a long-term insurer in terms of the Act.
- During the period August 2014 until June 2016 the Respondent offered and provided consideration to a number of independent intermediaries for rendering services as intermediary other than commission. In particular, the independent



intermediaries were permitted to share in the underwriting profits in contravention of section 49 of the Act.

- During the period 20 June 2012 until 13 July 2015 the Respondent rejected a number of claims without advising the policyholder in its notice of rejection of certain rights, as required by the PPR's. In particular:
 - 9.1. Failure to inform the policyholder of his/her right to lodge a complaint with the appropriate Ombud under the Financial Services Ombud Schemes Act of 2004, in contravention of Rule 16.1(c) (iii) of the PPR's.
 - 9.2. Failure to inform the policyholder of the time limitation for the institution of legal proceedings, in contravention of Rule 16.1(c)(v) of the PPR's.

10. The mitigating circumstances

- 10.1. It is also agreed that the following mitigating factors are relevant to the matter:
 - 10.1.1. The Respondent accepted responsibility for the contravention.
 - 10.1.2. The Respondent co-operated with the Applicants with regard to the enforcement action.
 - 10.1.3. The Respondent has undertaken to implement measures to prevent the future breach of section 49 of the Act and Rule 16.1 (c) of the PPR's from recurring.
 - 10.1.4. The Respondent has taken active steps to address the broader oversight problems mentioned below in paragraph 11.1.1.

11. The aggravating circumstances

11.1. It is also agreed that the following aggravating factors are relevant to the matter:



- 11.1.1. The Respondent failed to exercise proper oversight over its outsourced functions for a period of four years being June 2012 until June 2016.
- 11.1.2. The Respondent's conduct with respect to its notice of rejection of claims had the potential of causing prejudice to the policyholders whose claims were rejected.

Penalty

12. In light of the above, the parties have agreed that the Respondent will pay a penalty of R500 000 (Five Hundred Thousand Rand) inclusive of costs, to be paid within 7 days from the date on which this settlement agreement is made an order of the Enforcement Committee.

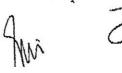
13. Other conditions

- 13.1. This agreement is subject to approval by the Enforcement Committee and the parties specifically record that they are aware of the possibility that the Enforcement Committee may not accept the terms of this agreement. If the Enforcement Committee declines to make this agreement an order, then in such event this agreement will be null and void.
- 13.2. If the Respondent does not comply with the terms of this agreement and it is necessary for the Applicants to institute legal proceedings, the Respondent herewith consents to pay all legal costs to the Applicants on the Attorney and Client scale in terms of the High Court Rules inclusive of collection commission and Value Added Tax.
- 13.3. No leniency or postponement given by the Applicants to the Respondent or any amendment to the terms and conditions of this agreement will be binding unless such postponement, leniency or amendment is reduced to writing and signed by the parties. Any leniency or postponement granted by



the Applicants or any amendment to this agreement shall not be a novation of the cause of action in terms whereof the Respondent was found to have contravened the Act.

- 13.4. Any receipt of a payment by the Second Applicant after the due date shall be without prejudice to any of the rights of the Applicants.
- 13.5. This agreement constitutes the whole agreement between the parties in respect of the offer to pay a penalty.
- 13.6. This agreement is in full and final settlement only in respect of the Respondent's liability for an administrative sanction to the Applicants arising from this contravention.
- 13.7. The parties choose as their domicilium citandi et executandi their respective address set out below for all purposes arising out of or in connection with this agreement at which addresses all processes and notices arising out of or in connection with this agreement, its breach or termination may validly be served upon or delivered to the parties. However, the notice contemplated in terms of section 6E of the FI Act may be delivered by electronic email. For the purpose of this agreement the parties' respective addresses shall be:
 - 13.7.1. First and Socond Applicants
 Financial Services Board:
 Block B, Riverwalk Office Park
 41 Matroosberg Road
 Ashlea Gardens ext. 6
 Pretoria
 0081
 - 12.7.2 The Respondent:
 308 Brooks Street
 Menlo Park
 Pretoria
 Email address:riaanv@assupol.co.za



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Enforcement Committee, as envisaged in section 6B (7)(b) of the FI Act.

Signed at PRETORIA on IO April 2017 on behalf of the Applicants.

Mr J I Dixon

Signed at PRETORIA on SAPRIL 2017 on behalf of the Respondent

14. The parties humbly request that the settlement agreement is made an order of the

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